USMC Enterprise Sustainment Initiative

The purpose of the USMC Enterprise Sustainment Initiative is to upgrade the U.S. Marine Corps IT infrastructure as needed until NMCI implementation. It will allow more efficient preparation for NMCI implementation since the USMC is not scheduled for "NMCI rollout" for more than two years. The USMC plans to use this Initiative to assist in the reduction of legacy applications that has been the primary cause of major delays in the deployment of NMCI to the Navy. In addition, the USMC will be able to keep pace with technology changes in this interim period.

The contracting strategy used by the USMC for the Enterprise Sustainment Initiative will be a two-phase approach:

➢ The first phase will include the lease of workstations. The solicitation is currently being synopsized and was posted on FEDBIZOPS at http://www.fedbizopps.gov a few weeks ago. This requirement is sole source to Dell with the understanding that EDS (the NMCI contractor) will purchase the machines when the Marines cutover to NMCI. The USMC anticipates from approximately 40,000 up to 62,000 workstations for this requirement.

➢ The second phase, which will begin in FY03, is for other initiatives such as network conversion to Windows 2000, firewalls, web infrastructure upgrades, routers, switches, etc. The USMC anticipates issuing approximately 15 or so delivery orders under GSA contracts. Partnering/subcontracting opportunities with GSA/GWAC contractors may be available for small businesses.

Small businesses are encouraged to contact the USMC POC for further information:

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See page 2 for related
IT prime/subcontracting opportunities

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Potential IT Prime/Subcontracting Opportunities

1. Federal Computer Week, 6/10/2002, page 10 - "DOT Curbs ITOP Buys" - may be worth watching, current contract being limited to DOT use only, may open up to other agencies use in future which could result in expansion. (http://www.fcw.com)

2. Federal Computer Week, 6/3/2002, page 11- "Army Readies $500 Million "infostructure" contract". (http://www.fcw.com)

3. Federal Computer Week, 6/3/2002, page 15 - "Signal wins Senate pact" - Signal Corp won a 5 year contract for expected $100M to maintain Senate's info technology infrastructure and provide help-desk support. (http://www.fcw.com)

4. Federal Computer Week, 6/3/2002, page 45 - "DISA Holds Services Bonanza" - DISA awarded 2 sets of information technology services contracts. Additional article in GovCon 7/29/2002 regarding this requirement - Northrop Grumman awarded 7-year indefinite delivery/indefinite quantity contract with max value of $2B with 11 task areas; Data Systems Analyst is a member of winning team (POC: Doug Wagoner 703-594-3701 wagonerd@dsainc.com or Dianne Semingson 215-790-7880 semingsond@erols.com). (http://www.fcw.com)

5. Defense News, 2/12/01, page 13 – "Five Firms to Handle Seat Management" – GSA awarded a 10-year indefinite-delivery, indefinite-quantity contract with a max value of $400M to 5 companies for "seat management and related IT services". (http://www.defensenews.com) The 5 companies are:
    1) Lockheed Martin Systems Integration of Owego, NY
    2) Reality Based IT Services of Laurel, MD
    3) Vertical Integration of Arlington, VA
    4) Integrated Technology, Inc., of Silver Springs, MD
    5) SMS Data Products Group, Inc., of McLean, VA

6. GSA has awarded many GSA Schedule Contracts for various IT services and supplies. These contracts can be viewed at www.gsa.gov, click on "Information Technology Products, Services and Solutions", then click on "IT Contracts".

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